

**Address withheld for client confidentiality**

17/4/2007

Attn of Brian Rebbettes.

Dear Brian,

I would just like to write to you now that my company, Smithbrook Lighting, has successfully sold.

As you are aware to sell a British manufacturing business in todays outsourcing stampede is not an easy task. Having been impressed by Malcolms initial talk and my subsequent meeting with him I decided to take the plunge into the uncharted waters of "Business For Sale"

Within a few days I was convinced that I had made the right decision by the way your efficient machine swung into action and I was impressed that you personally dropped everything to visit my company when the original person had last minute problems. Well, that standard of service carried on throughout and the whole team performed exceptionally. Incidentally the recommendation of suitable corporate lawyers was perfect and their man on my case deserves a special mention.

I would like you to pass my personal thanks on to Andy and all his team and my special praise has to go to Michelle and Peter who gave their all, day in and day out to see this deal to such a speedy conclusion. It was a pleasure to be in regular telephone contact with such a cheerful and professional duo!

You have a great business and I will have no hesitation in recommending your services to business colleagues in future.

Well Done,

**Name withheld for client confidentiality**